



Sidney Sugars
INCORPORATED



Introduction:



- David Garland, General Manager
- Sidney Sugars Incorporated is located in Sidney, MT
- It is a wholly owned subsidiary of American Crystal Sugar Company, Moorhead, MN, since 2002. Previously owned by Holly Sugar.
- Our facility was constructed in 1925 and has been processing Sugar Beets into Granulated Sugar since its construction.
- We contract Sugar Beets with approximately 110 growers.
- Our Sugar Beets are grown in the Yellowstone and Missouri River Basin.
- **Campaign** -Six months of the year we process beets (September - February)
- **Inter-Campaign** - Six months we perform our own maintenance and capital improvement projects. (March – August)
- We ship Sugar year-round.

Fort Peck Test Release:



- 2020 Sidney Sugars learned of the proposed Test Releases.
- July 2020, Sidney Sugars provided ABT Associates, contracted by the USACE, a detailed report of the affected acres, payment to growers, lost revenues, and economic impact estimates, but the information was missing in the DEIS.
- May 2021, Sidney Sugars submitted comments on the Fort Peck Test Release Draft Environmental Impact Statement (DEIS)

Affected Acres:



<u>6 Year Average</u>	<u>Acres</u>	<u>Tons Per Acre</u>	<u>Net Tons Harvested</u>	<u>Net Tons Sugar</u>	<u>Payments to Growers</u>
Company Totals	31,730	31.47	998,669	180,459	\$ 50,309,141
Acres Affected:					
Culbertson 1	1,381	31.34	43,292	7,920	\$ 2,126,418
Culbertson 2	1,401	31.16	43,640	8,122	\$ 2,300,024
Dore 1	678	34.86	23,615	4,293	\$ 1,227,688
Marley 1	1,811	30.20	54,702	9,951	\$ 2,836,822
Marley 2	1,674	30.46	50,981	9,278	\$ 2,653,587
Totals	6,944		216,230	39,563	\$ 11,144,538
Percent of Company Total	21.89%		21.65%	21.92%	22.15%

Lost Revenue from Affected Acers:



Crop Year	Lost Sugar Production	Lost Sugar Revenue	Lost Pellet Revenue	Lost Molasses Revenue	Lost Pressed Pulp Revenue	Total Lost Revenue
2020	23.80%	\$ 26,002,555	\$ 614,205	\$ 1,166,760	\$ 155,553	\$ 27,939,072
2019	21.64%	\$ 21,439,195	\$ 651,293	\$ 1,672,770	\$ 195,292	\$ 23,958,550
2018	20.85%	\$ 22,934,950	\$ 631,061	\$ 1,087,083	\$ 247,451	\$ 24,900,544
2017	21.71%	\$ 22,972,463	\$ 403,590	\$ 1,074,588	\$ 263,774	\$ 24,714,416
2016	21.93%	\$ 24,346,005	\$ 591,481	\$ 1,245,390	\$ 190,526	\$ 26,373,402
2015	21.69%	\$ 23,319,904	\$ 630,785	\$ 1,059,503	\$ 221,125	\$ 25,231,317
Average	21.94%	\$ 23,502,512	\$ 587,069	\$ 1,217,682	\$ 212,287	\$ 25,035,646

Potential loss in Revenue for Sidney Sugars Incorporated if 100% of acres affected by Missouri River flow changes are lost for beet production.



North Dakota (CY 2021)

- Total Acres and Tons of Sugar Beets Purchased:
 - 60% Montana
 - 40% North Dakota
- 43 Growers in North Dakota

North Dakota	<u>Acres</u>	<u>Ton Per Acre</u>	<u>Net Tons Harvested</u>	<u>Payment to Growers</u>
	12,250	27.5	336,875	\$18,881,844

Local Economic Impact:

The conservative local economic impact of our facility to Eastern Montana is around \$ 80+ million per year. This includes:

- Payments to Growers - \$50.8 million
- Wages and Benefits to Employees - \$16.3 million
- Temporary Personnel Services - \$1.5 million
- Beet Transportation to the Factory – \$3.1 million
- Major Operating Supplies such as Coal from the Savage Mine - \$1.9 million
- Natural Gas - \$1.7 million
- Purchased Electricity from MDU - \$1.6 million
- Lime Rock - \$2.2 million
- Local Purchases for Maintenance Parts, Supplies, and Contracted Outside Services - \$3.1 million
- Property Taxes - \$375,000

These amounts don't include the number of times that a dollar turns over in a community.



Impact on People:



These Test Flows could have real effects on a significant number of good people.

- Sidney Sugars employees 120 full time employees (Year-Round)
- 160 Campaign employees (Sept-March)
- 200 Harvest Employees

A loss of a job is painful to an employee and family. The loss of our factory will be devastating to our entire region.

Employees from Ft. Peck Tribes:

Calendar			Crop	Transportation
<u>Year</u>	<u>Count</u>	<u>Wages</u>	<u>Year</u>	<u>Costs</u>
2014	90	\$ 403,206.54	2014	\$ 59,473.20
2015	99	\$ 775,729.62	2015	\$ 75,150.00
2016	89	\$ 764,950.60	2016	\$ 81,450.00
2017	93	\$ 920,736.08	2017	\$ 80,700.00
2018	132	\$ 1,085,561.72	2018	\$ 107,475.00
2019	121	\$ 1,096,131.53	2019	\$ 126,900.00
2020	70	\$ 1,155,434.88	2020	\$ 80,550.00
2021	85	\$ 1,119,215.51	2021	\$ 80,550.00 est.
Total		<u><u>\$ 7,320,966.48</u></u>	Total	<u><u>\$ 692,248.20</u></u>

Donations to Poplar and Wolf Point Food Banks \$ 500 each in 2019.

Sidney Factory



- There has been over 230 Sugar Beet Factory's throughout the US.
- Today there are only 21.
- Why?
 - Improvements in Transportation, Improvements in Operations, Economics, Energy are all good reasons for the consolidation or closing of small factories.
- Why is Sidney Sugars still operating?

One key factor is the availability of reliable water from the Yellowstone and Missouri Rivers. Produces a Quality and Consistent Crop.